

Message Text

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14

ACTION NEA-05

INFO OCT-01 SS-14 ISO-00 CIAE-00 INR-10 NSAE-00 RSC-01

NSCE-00 NSC-10 PM-03 MC-01 L-02 TRSE-00 OMB-01 SPC-01

EUR-10 EB-03 DRC-01 (ISO) W

----- 008473

R 020603Z DEC 73

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 5558

INFO CNO WASHDC

DA WASHDC

DOD/DSAA WASHDC

ISA WASHDC

JCS WASHDC

USAF WASHDC

CINCEUR

USMTM DHAHRAN

C O N F I D E N T I A L JIDDA 5280

LIMDIS

E.O. 11652: GDS

TAGS: MARR, SA

SUBJ: AGENTS' FEES

REF: STATE 215274

1. LOCAL NORTHROP PEACE HAWK MANAGER, BEN COLLINS, REQUESTED AN APPOINTMENT WITH AMBASSADOR 28 NOVEMBER TO DISCUSS AMONG OTHER ITEMS, AGENTS' FEES FOR THIRD PEACE HAWK CONTRACT. HE POINTED OUT THAT DELAYS IN CONCLUDING THIS MATTER MEANT THAT HIS ORGANIZATION REMAINED ON A DIFFERENT AND ONEROUS ACCOUNTING SCHEDULE. HE INQUIRED IF AMBASSADOR HAD SEEN SULTAN AND IF MODA HAD MADE ANY STATEMENT REGARDING A REASONABLE FEE FOR TRIAD.

2. THE AMBASSADOR SAID HE HAD HAD LONG DISCUSSION WITH PRINCE
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SULTAN AND THE SUBJECT WAS NEVER RPT NEVER MENTIONED. HE SAID

EMBASSY DID NOT INTEND TO RAISE IT WITH SULTAN, BUT IF PRINCE
RAISED MATTER WITH HIM, WITHOUT PROMPTING, SULTAN'S REMARKS
WOULD OF COURSE BE REPORTED PROMPTLY TO WASHINGTON.

3. COLLINS SAID HE UNDERSTOOD; HE WILL ATTEMPT TO FIND OUT
FROM KASHOGGI WHAT COULD BE DONE TO BRIDGE THE APPROXIMATELY
\$4-MILLION GAP BETWEEN WHAT IS CONSIDERED REASONABLE BY USAF
AND THE FIVE-PERCENT FEE PAID ON EARLIER CONTRACTS.

4. COLLINS ALSO RAISED THE POSSIBLE SALE OF ADDITIONAL 20
AIRCRAFT, MENTIONING THAT THEY HAD REPORT THAT KUWAIT HAD
DECIDED TO PURCHASE 36 MIRAGE AIRCRAFT FROM FRANCE. AMBASSADOR
SUGGESTED IT MIGHT BE PREFERABLE TO WAIT UNTIL THE ATMOSPHERE
CLEARED BEFORE ATTEMPTING TO EITHER PROMOTE A FURTHER SALE OF
F-5E AIRCRAFT TO SAG OR SEEK DEFINITION OF THE WASHINGTON
ATTITUDE TOWARDS SUCH A SALE.
AKINS

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY SALES, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 02 DEC 1973
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973JIDDA05280
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: n/a
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731250/aaaabkzs.tel
Line Count: 78
Locator: TEXT ON-LINE
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: LIMDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: LIMDIS
Reference: STATE 215274
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 03 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03-Jan-2002 by boyleja>; APPROVED <15-Jan-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AGENTS' FEES
TAGS: MARR, SA, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005